



## COMPANY PROFILE 2021

### THELONG AIRTECH JOINT STOCK COMPANY

**Office:** 144, Viet Hung Str., Viet Hung Ward, Long Bien Dist., Ha Noi  
**Factory 1:** Lot IN9.4, VSIP IP, Cam Dien Comm., Cam Giang Dist., Hai Duong  
**Factory 2:** E5/34A, Lien Ap 5-6, Vinh Loc A Comm., Binh Chanh Dist., HCM  
**Tel:** 024.387.37717 - 0915.283.960 | **Email:** info@thelong.com.vn  
**Web:** airtechthelong.com.vn - thietbiphongsach.vn - thelong.com.vn

### AIRTECH THELONG JOINT STOCK COMPANY

[www.airtechthelong.com.vn](http://www.airtechthelong.com.vn) | [www.thelong.com.vn](http://www.thelong.com.vn) | [www.thietbiphongsach.vn](http://www.thietbiphongsach.vn)

**OPEN LETTER**



*Airtech The Long Joint Stock Company would like to send to our valued customers respectful greetings, wishes for health, success and prosperity.*

*Airtech The Long was established with the dream of becoming a Vietnamese enterprise of international stature. The company is currently doing business in the fields of consulting - design - construction - production of clean room equipments, medical equipments, air purification equipments, specialized equipments for LAB rooms and sheet metal processing.*

*The development of Airtech The Long over the years has shown its acumen in detecting potential businesses and taking risks. "Sensitive", "Adventurous" and "Dynamic" can be considered as the three key words that draw the portrait of Airtech The Long.*

*We always listen, enthusiastically advise, share experiences working with customers. Cooperating with us, customers will be really satisfied when receiving the most enthusiastic advice from our teams of architects, engineers and skilled construction workers.*

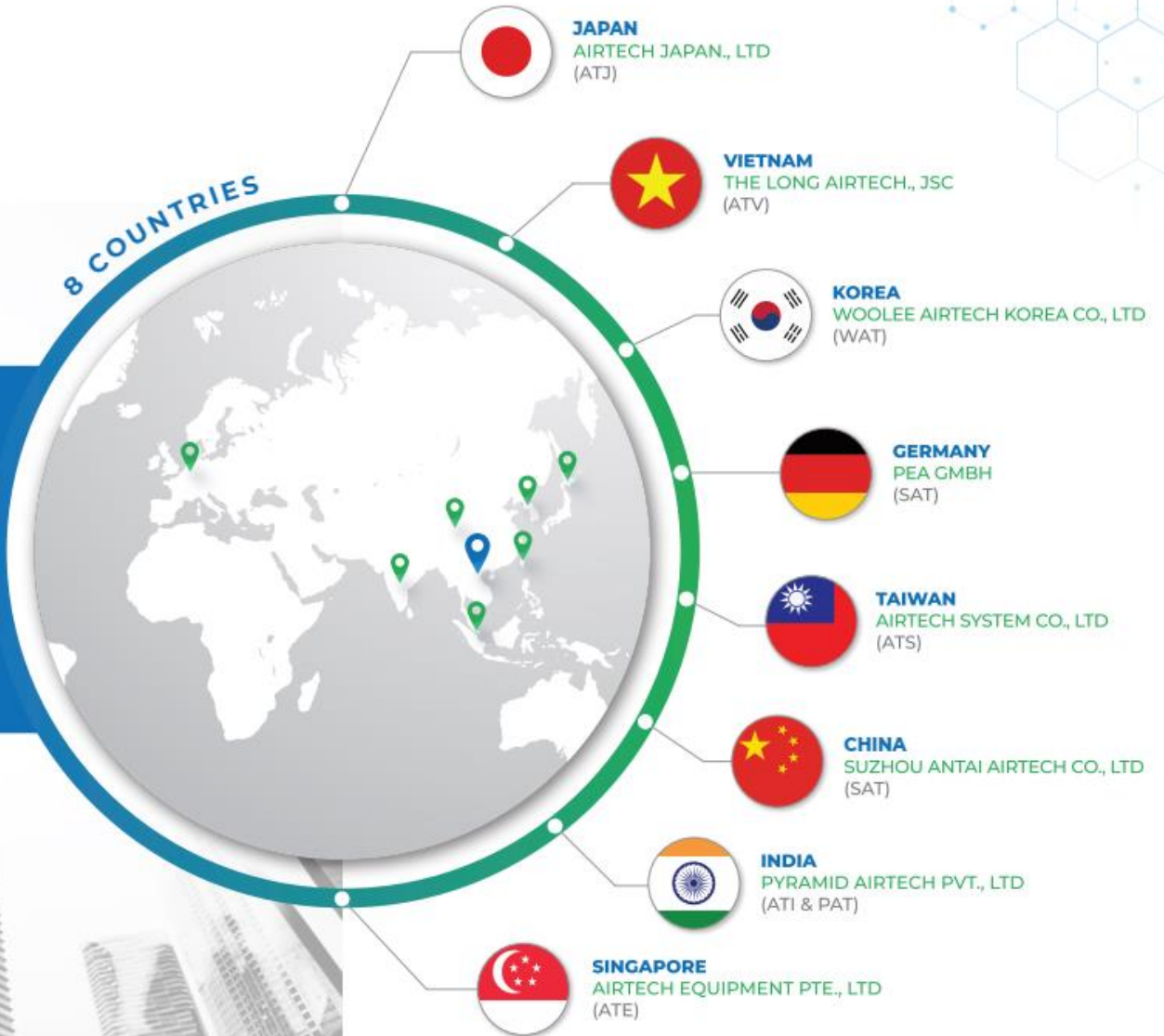
*With more than 14 years of experience, we reaffirm our commitment to strive to become a comprehensive and strong business, bringing practical benefits to customers and contributing many achievements to the country.*

*Sincerely!*

<b>■ ABOUT AIRTECH GROUP</b>	4
<b>■ ABOUT US</b>	6
HISTORY BEGIN	6
GOALS - VISION - MISSION - COREVALUE	8
FACTORY INTRODUCTION	10
ORGANIZATIONAL CHART	12
<b>■ CERTIFICATES - CERTIFICATES OF MERIT</b>	13
<b>■ OUR ACTIVITIES</b>	14
<b>■ FIELDS OF OPERATION</b>	20
APPLICATION AREAS	20
TYPICAL PRODUCTS AND SERVICES	21
MAIN PRODUCTS	22
<b>■ OUR SERVICE</b>	24
DESIGN CONSULTANCY - CLEAN ROOM CONSTRUCTION	24
RENTAL DISEASES PREVENTION EQUIPMENT	25
MAINTENANCE	25
<b>■ QUALITY OBJECTIVES AND LABOR SAFETY</b>	26
<b>■ OUR PARTNERS &amp; CUSTOMERS</b>	28
<b>■ OUR IMPLEMENTED PROJECTS</b>	30

**ABOUT**  
**AIRTECH GROUP**

**Airtech The Long** is a leading corporation in research and development in cleanroom air filter industry in Japan and the region. The scale and number of group member are growing much more strongly in the countries in the world such as: India, China, Taiwan, Germany, Korea, Singapore and Vietnam.

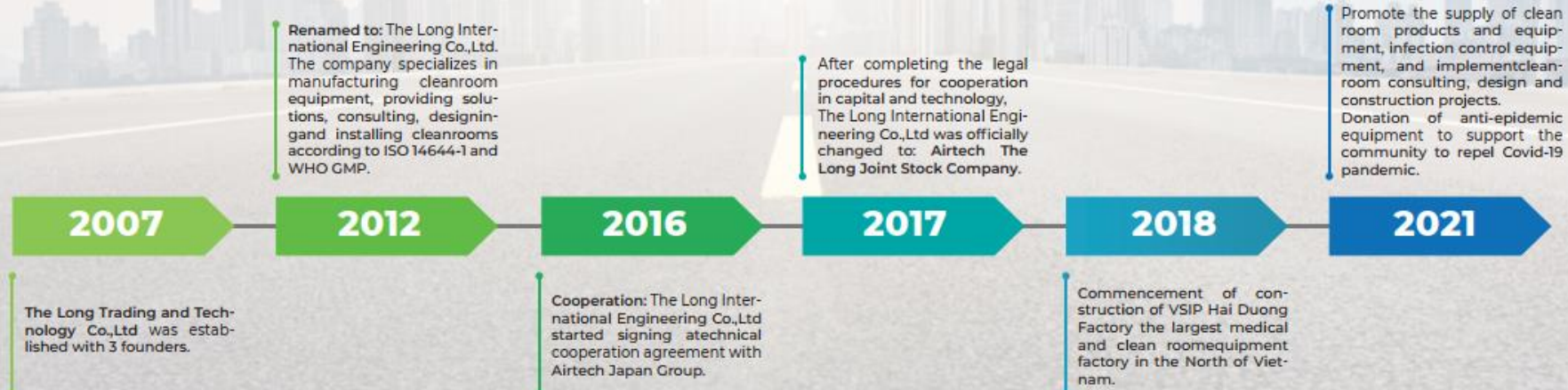


**Airtech The Long Joint Stock Company** is the only member in Vietnam directly under the Japan Airtech Group. We are proud to be a leader in the cleanroom industry, including design and construction, manufacturing cleanroom equipment, medical equipment, laboratory equipment and air filtration systems.

Our products have been introduced in both domestic and international markets with high reputation. Currently, **Airtech The Long** has affirmed the position in the Vietnam's market.



## HISTORY FORMATION



## VISION

- Step by step to invest in building personnel, organization and production technology in a professional and strong direction.
- Organize and develop branches and member companies, step by step to make Airtech The Long Joint Stock Company become a public company, a leading enterprise in technology-science.

## MISSION

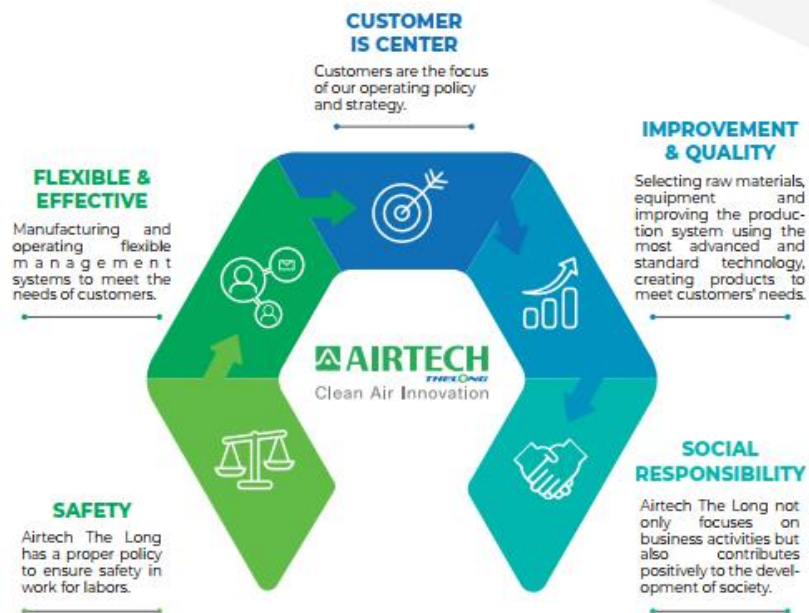
- Create and protect sustainable investment values for investors and partners based on financial transparency, organizational expertise and production technology.
- Harmonize the basic interests of owners, employees, partners and the community based on the motto of fair and honest governance.
- Persistently build a team of virtuous staff good ethics, professional expertise, modern working style in professional environment.

## OBJECTIVES

- Self-organizing production of the core stages of the work with advanced technology. Out source the auxiliary operations.
- Organized and grouped into a group of companies with "Brand name" operating in 4 fields: Manufacturing - Investment - Construction - Trading.
- Becoming the number 1 company in the market, bringing Airtech The Long brand into a national brand.



## CORE VALUE



## FACTORY INTRODUCTION

### GEOGRAPHICAL LOCATION



#### Head quarter:

144, Viet Hung Str., Viet Hung Ward, Long Bien Dist., Ha Noi.



#### Factory 1:

Lot IN9.4, VSIP IP., Cam Dien Comm., Cam Giang Dist., Hai Duong.



#### Factory 2:

Tan Quang Industrial Park, Tan Quang Comm., Van Lam Dist., Hung Yen Pro., Vietnam.



#### Factory 3:

E5/34A, Lien Ap 5-6, Vinh Loc A Comm., Binh Chanh Dist., HCM City.

With the goal of always developing sustainably and bringing customers the highest quality and sophisticated products. Airtech The long has always been the market leader in the domestic market in applying Japanese technology, the most modern in the design, construction and production of clean room equipment and medical equipment. Each stage of production is done automatically on the world's leading technology line.



**AIRTECH THE LONG FACTORY**  
LOCATED AT HAI DUONG INDUSTRIAL PARK

### CLEANROOM AND MEDICAL EQUIPMENT FACTORY

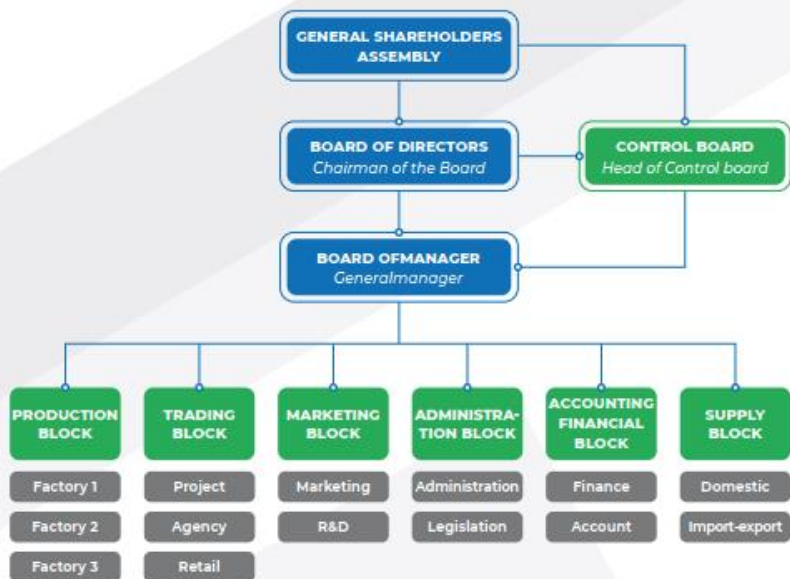
Full floor area: 10.017 m<sup>2</sup>

Factory area: 10.870 m<sup>2</sup>

Office area: 1.473 m<sup>2</sup>



# ORGANIZATIONAL CHART



## COMPANY MEMBERS

 <p><b>AIRCARE</b> Engineering Service AIRCARE SERVICES CO.,LTD</p>	 <p><b>AIRMEC</b> Mechanical Engineering AIRMEC MECHANICAL CO.,LTD</p>
 <p><b>THE LONG GROUP</b> THE LONG GROUP CO.,LTD</p>	 <p><b>HUNGPHUONG</b> Cleanroom Solution HUNG PHUONG., JSC</p>

# CERTIFICATES CERTIFICATES OF MERIT

## ISO CERTIFICATION - CE MARK



## CERTIFICATES OF MERIT





**VOV NEWS DEPARTMENT**

Category: Donating epidemic prevention equipment  
Product: Sterilizer ATV-APR-8016ACR-J



**NATIONAL ASSEMBLY HOUSE**

Category: Donating epidemic prevention equipment  
Product: Sterilizer ATV-APR-8016ACR-J



**BAC NINH OBSTETRICS & PEDIATRICS HOSPITAL**

Category: Donating epidemic prevention equipment  
Product: Negative room pressure



**BACH MAI HOSPITAL**

Category: Donating epidemic prevention equipment  
Product: Air purifier ATV-PAU-20



**VIETNAM YOUNG PHYSICIANS ASSOCIATION'S**

Category: Donating epidemic prevention equipment  
Product: Bường lấy mẫu xét nghiệm & Xe đẩy bệnh nhân



**108 MILITARY CENTRAL HOSPITAL**

Category: Donating epidemic prevention equipment  
Product: Air purifier ATV-PAU20 & ATV-FH750



**BINH DUONG HEALTH CARE CENTER**

Category: Donating epidemic prevention equipment  
Product: Sterilizer ATV-APR-8016ACR-J



**DEPARTMENT OF HEALTH OF BINH THUAN PROV.**

Category: Donating epidemic prevention equipment  
Product: Sterilizer ATV-APR-8016ACR-J



**HAI DUONG CHILDREN'S HOSPITAL**

Category: Donating epidemic prevention equipment  
Product: Air purifier ATV-PAU-20



**199 HOSPITAL**

Category: Donating epidemic prevention equipment  
Product: Sterilizer ATV-APR-8016ACR-J



**BUON MA THUOT CITY PEOPLE'S COMMITTEE**

Category: Donating epidemic prevention equipment  
Product: Sterilizer ATV-APR-8016ACR-J



**DISTRICT 9 HOSPITAL**

Category: Donating epidemic prevention equipment  
Product: Sampling Chamber & Patient Trolley

*With the goal of joining hands with community for Covid19 pandemic prevention, we have donated many packages of clean room equipment to medical facilities across the country.*



**FIELD  
APPLICATION**



**ELECTRONICS -  
SEMICONDUCTOR**



**PHARMACEUTICALS -  
COSMETIC CHEMICALS**



**HOSPITAL - SCHOOL**



**FOOD - DRINK**



**CONSUMER - CIVIL**



**ORGANIC AGRICULTURE**

**OUTSTANDING PRODUCT  
AND SERVICE**

**CLEANROOM EQUIPMENT**

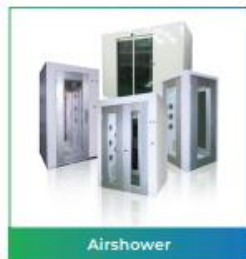
**MEDICAL EQUIPMENT**

**LAB EQUIPMENT**

**MECHANICAL PRODUCT AND  
MECHANICAL PROCESSING SERVICE**

**AIR FILTER**

**OTHERS: CLEANROOM CONSUMABLE**



Airshower



Passbox



Bio safety cabinet



Air filter



Air purifier



Air curtain



Clean bench



Fume hood



Chemical storage cabinet



Epidemic prevention  
equipment



BFU - HFU - FFU



Lab furniture



Air purifier



Clean booth



Garment storage cabinet



Other equipment



Conveyor



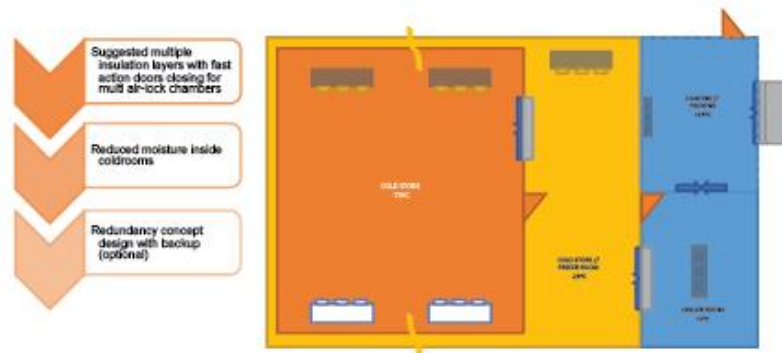
Sheet metal  
processing service

## VACCINE STORAGE APPLICATION

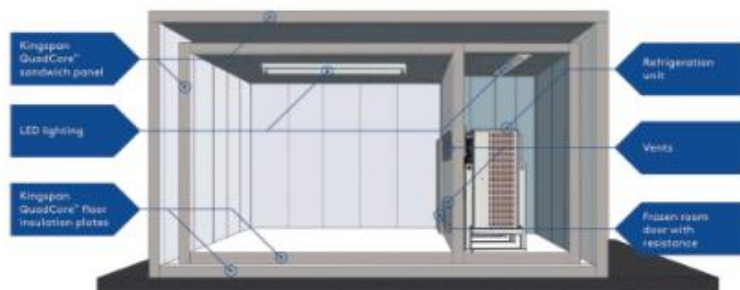


Kingspan Group have been providing safe and efficient cold storage systems for over 40 years, and Bitzer with over 100 years thanks to its expert industrial refrigeration project design and build know-how.

## ILLUSTRATION FOR COLD STORAGE FACILITY 70 TO 78 DEGREES



## Vaccine Storage Rooms Overview



## -70°C-78°C VACCINE STORAGE ROOM DATA

VR Model	Modal Installation Dimension(m)	Room Interior Dimension(m)	Vaccine room Refrigeration	Entrance room Refrigeration Capacity(kw)	Power consumption (kW)	Storage (Doses)
VR1	6.40 x 5.20 x 3.65 (h)	3.00 x 4.00 x 2.50 (h)	5.71	3.97	9.57	550,000
VR2	7.40 x 7.20 x 3.65 (h)	4.00 x 6.00 x 2.50 (h)	11.08	3.97	15.47	1,100,000
VR3	11.40 x 7.20 x 3.65 (h)	8.00 x 6.00 x 2.50 (h)	15.31	3.97	21.57	2,200,000
VR4	19.40 x 7.20 x 3.65 (h)	16.00 x 6.00 x 2.50 (h)	22.16	5.14	28.78	4,400,000
VR5	19.40 x 7.20 x 6.15 (h)	16.00 x 6.00 x 5.00 (h)	30.62	9.16	42.48	6,840,000
VR6	19.40 x 7.20 x 10.15 (h)	16.00 x 6.00 x 9.00 (h)	45.93	11.90	61.76	13,680,000

### ADVANTAGE



Efficient cooling



High Reliability



Easy Installation



Low maintenance

### SEVICE PROVIDING PROCEDURE AT AIRTECH THELONG



## CLEANROOM CONSULTANCY AND DESIGNING

### WE COMMIT

- Clear procedure:** Consultancy, design, construction and production processes are well-built and rigorous.
- Progress and quality:** Execution schedule and guaranteed product quality make the construction process easy and quick.
- Follow the project during construction executing:** Each project is closely supervised, ensuring the project is built according to the agreed contract.
- Provide solutions to save investment costs:** Our solutions are not only meet certification standards, we also offer solutions that are suitable for the investor's budget.

## EPIDEMIC PREVENTION EQUIPMENT FOR RENT

Faced with the increasing demand for epidemic prevention medical equipment and materials, our service of renting anti-epidemic equipment to meet the demands of cleaning dust, minimizing viruses, bacteria and pathogens at agencies, factories, companies with the most optimal prices.



**PRESTIGE:** Guaranteed quality, reasonable price for all requirements.

**PREFESSION:** 24/7 Technical consultancy and support.

**SPEED:** At side delivery and installation within 24 hours.

## MAINTENANCE SERVICE

With understanding of clean air technology according to Japanese standards and strength in mechanical processing, we provide maintenance, repair and replacement services for equipment and furniture for hospitals, buildings and industry with the following main categories.





## QUALITY AND LABOR SAFETY OBJECTIVES

### QUALITY POLICY

**Thelong Airtech Joint Stock Company strives to become a leading company in the Vietnamese market in the fields of consulting, design, installation, clean room construction, medical equipment manufacturing, infection control equipment, air purifier products such as high-quality air purifiers with the following commitments.**

- ✓ Thelong Airtech is ready to satisfy all requirements of customers under the signed contract.
- ✓ Apply new scientific and technological advances in the fields of design, construction, manufacturing and installation to ensure:
  - Ensure quality of products, services and installation.
  - Cost optimization to achieve the most competitive prices.
  - Convenient transaction and on-time delivery.
- ✓ Quality policy is disseminated to all levels in the company so that everyone unified understanding of quality objectives, working together to achieve the desired effect.
- ✓ Thelong Airtech is ready to provide the necessary resources to implement, maintain and continually improve the effectiveness of the required quality management system according to ISO 9001: 2015, ISO 14001:2015, ISO 13485:2016 standards.

### QUALITY OBJECTIVES

- ✓ Satisfying customer requirements: completing > 80% of customer requirements.
- ✓ Minimizing complaint of customer about request services: No more than 2 customer complaints per month per assignment on average.
- ✓ Developing plans to mobilize, train and recruit human resources to meet 100% of the actual manpower requirements for production and design departments.
- ✓ 100% of production equipment and construction design are maintained and repaired according to the set plan.
- ✓ 100% of manufactured products are quality tested before delivery.

### LABOR SAFETY OBJECTIVES

- ✓ Accident prevention is always better than dealing with the consequences after the consequences have happened.
- ✓ When sensing a potential risk we should avoid before starting work.
- ✓ Use personal protective equipment and tools in all jobs.
- ✓ Follow the instructions for safety when using for machines and tools.
- ✓ Follow safety rules when using electricity and electrical appliances.
- ✓ Check the quality of tools and machines to be used before starting work.
- ✓ Ensure the work area is tidy, free of objects or elements that could pose a hazard during work.

# OUTSTANDING PARTNERS AND CUSTOMERS

## ELECTRICAL FIELD



## FOOD AND BEVERAGE FIELD



## PHARMACEUTICAL FIELD



## HEALTH FIELD



## OTHER FIELDS



## TYPICAL PROJECTS



**MOLEX VIETNAM CO.,LTD**

Category: Design and execute cleanroom class 10.000

Address: Dong Anh Dist., Hanoi



**YAMAHA MOTOR VIETNAM CO.,LTD**

Category: Design and execute cleanroom class 10.000

Address: Phuc Yen, Vinh Phuc



**BX BUNKA VIETNAM CO.,LTD**

Category: Design and execute cleanroom class 10.000

Address: Hung Yen



**NIKKISO VIETNAM CO.,LTD**

Category: Supply and install Air shower, conveyor

Address: District 7, HCM City



**SAMSUNG DISPLAY VIETNAM**

Category: Supply cleanroom equipment

Address: Pho Yen, Thai Nguyen



**SAMSUNG DISPLAY VIETNAM**

Category: Supply cleanroom equipment

Address: Yen Phong, Bac Ninh



**HUNG TRI ENGINEERING CO.,LTD**

Category: Supply, install Air shower, FFU, BFU

Address: District 5, HCM City



**BAC NINH ALS CO.,LTD**

Category: Supply, install cargo conveyor

Address: Yen Phong Dist., Bac Ninh



**TMT MOTOR JSC**

Category: Design, execute cleanroom and air filter

Address: Hung Yen



**MEIKO ELECTRONICS VIETNAM CO.,LTD**

Category: Install chiller system

Address: Thach That - Quoc Oai, Ha Noi



**IKI CAST VIETNAM CO.,LTD**

Category: Supply conveyor, air filter and gas air duct

Address: Soc Son Dist., Ha Noi



**ASIA REFRIGERATION INDUSTRY JSC**

Category: Supply, install cleanroom equipment

Address: Binh Tan Dist., HCM City

Over the years, Thelong Airtech has been repositioned to its many big projects across the country. These projects are highly appreciated for its fast executing progress, modern technical instruction, meet the safety and aesthetic standards.

# A TYPICAL PROJECTS



**VUNG TAU GENERAL HOSPITAL**

Category: Install door, flooring and cleanroom equipment

Address: Vung Tau



**HANOI MATERNITY HOSPITAL**

Category: Design, Execute Stern Cell center

Address: Ha Dong, Ha Noi



**VIETSING INTERNATIONAL CLINIC**

Category: Design, execute accelerometer center

Address: Hoan Kiem, Ha Noi



**IMEXPHARM PHARMACEUTICAL JSC**

Category: Execute cleanroom, supply & install equipment

Address: Dong Thap & Binh Duong



**AM VI PHARMACEUTICAL JSC**

Category: Execute, install clean air for hospital

Address: Hai Ba Trung, Ha Noi



**THU CUC GENERAL HOSPITAL**

Category: Design, execute operating room

Address: Hanoi & Da Nang



**AM VI PHARMACEUTICAL JSC**

Category: Supply, install Pass box, FFU, BFU

Address: Cu Chi, HCM City



**MELINH PHARMACEUTICAL CO.,LTD**

Category: Install cleanroom and conveyor

Address: Thuong Tin, Ha Noi



**BAC NINH OBSTETRICS AND PEDIATRICS HOSPITAL**

Category: Design, Execute IVF room (ISO 6,7,8)

Address: Bac Ninh



**LANG SON GENERAL HOSPITAL**

Category: Design, Execute operating room

Address: Cao Loc, Lang Son



**VIETNAM MILITARY MEDICAL ACADEMY**

Category: Design, execute Bio Laboratory

Address: Ha Dong, Ha Noi



**PHARMACEUTICAL TESTING CENTER - COSMETICS**

Category: Design, Execute Testing Center

Address: Tuy Hoa, Phu Yen



## A TYPICAL PROJECTS



**COCA-COLA BEVERAGES VIET NAM LIMITED**

Category: Conveyor, gas air and steam duct

Address: Thuong Tin, Ha Noi



**NESTLE VIETNAM CO.,LTD**

Category: Process and install mechanical equipment

Address: Bien Hoa, Dong Nai



**HONOROAD VIETNAM EDIBLE OIL CO.LTD**

Category: Design, install cleanroom for oil extracting

Address: Pho Noi, Hung Yen



**SUNTORY PEPSICO VIETNAM BEVERAGE**

Category: Heat suction system, gas pipeline

Address: VSIP Bac Ninh



**TH DIARY FARM**

Category: Design, Install Panel, Lighting system

Address: Nghia Dan, Nghe An



**FRIESLANDCAMPANIA VIETNAM CO.,LTD**

Category: Process and install mechanical equipment

Address: Phu Ly, Ha Nam



**VIETNAM DAIRY PRODUCTS JSC**

Category: Design cleanroom and Changing room

Address: District 7, HCM City



**MASAN INDUSTRIAL ONE MEMBER CO.,LTD**

Category: Design, Execute Cleanroom

Address: Di An, Binh Duong



**INTERNATIONAL DAIRY PRODUCTS JSC**

Category: Design, install cleanroom and conveyor

Address: Chuong My, Hanoi



**HUU NGHI FOOD JSC**

Category: Design and Install cleanroom

Address: Hoang Mai, Ha Noi



**CJ FOOD VINA**

Category: Supply Air shower, FFU, BFU

Address: District 1, HCM City



**HANOI BEER-ALCOHOL-BEVERAGE JSC**

Category: Supply, install Panel for Cleanroom

Address: Van Lam, Hung Yen

## A TYPICAL PROJECTS



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