

# ECOBUY BUSINESS & SERVICE Co., Ltd.

July 2024 version

<p><b>□ Overview:</b></p> <ul style="list-style-type: none"> <li>* Established : 2017</li> <li>* Capital : 50,000usd</li> <li>* Clients : FDI investor (Japanese client ~ 40%)</li> <li>* TAX code : 0107990455</li> <li>* Website : www.ecobuy.com.vn</li> <li>* Contact : info@ecobuy.com.vn</li> </ul>	<p><b>□ Service Items:</b></p> <p>1) <b>Investment Consulting:</b> Set up company - Investment tour - Market research - Business matching - OEM / ODM...etc</p> <p>2) <b>Merger &amp; Acquisition (M&amp;A):</b> for Seller and Buyer want to buy/sell a Company, Factory, Warehouse, Land, Project...etc</p> <p>3) <b>Project Management (PM):</b> Renovation rental factory, build new factory, Production line set up...</p>	<p><b>□ Partners relationship:</b></p> <ul style="list-style-type: none"> <li>+50 projects done</li> <li>+400 Industrial Park data</li> <li>+100 Collaborators in Vietnam, Laos, Cambodia, Myanmar, Singapore, Japan, Taiwan...</li> </ul>
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## Service items

No	Category	Objects	Items	Fee (USD)	Remark
1	<b>Investment Consulting</b> (code 7020)	Set up company	* FS / IRC - ERC - BRC / DTM / FF report making * Free introduce: car, hotel, government connecting...	<b>FDI = 3,000</b> <b>DDI = 1,000</b>	Only get in success case
2		Investment tour	Make & Organize investment tour for visit all Industrial Park in 63 Provinces of Vietnam & meeting with Communities for Business set up	<b>&gt; 2,000/job</b>	Up to volume & day
3		Market research	* Industrial / Industrial cluster analys report * Other field: as require of clients	<b>&gt; 2,000/job</b>	Up to content & working time
4		Business Matching	* Connect sellers and buyers in industrial field * Pre-check all documents from both sides	<b>By case</b>	Up to content & working time
5		OEM / ODM	* Clarify: require, qty (MOQ), timeline, spec, material... * Meeting - Make sample - Mass production...	<b>By case</b>	Only get in success case
6	<b>Merges &amp; Acquisitions</b> (code 4610)	Company / Factory / Land / Warehouse Projects...	Confirm selection criteria item & make M&A contract	<b>0.5~5.0%</b>	<b>Use 3rd party in Lawfirm / Audit / DD</b>
7			Finding object - Review & Confirm		
8			Legal & Financial Due Diligence (company valuation)		
9			M&A negotiate & discuss meeting, after service		
10	<b>Project Management</b> (code 6820)	Build new or Renovation of Factory / Rental factory / Office Warehouse...	FS / EIA - DTM: input data - submit & get approval	<b>By case</b>	As project timeline & volume
11			Site checking - Weekly & Monthly report - Defect repair - Handover document - Equipment running training...		
12			Free of Introduce: Design / Construction / M&E / Interior renovation / Fire fighting renovation / Utility set up		

# Typical Project


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## Investment Consulting


<b>Investment tour for Government</b>	
	Location: Thanh Hoa province (from Hanoi 150km)
	Scope: over 40 Japanese companies visit invest in Thanh Hoa, 2 MOU
Link: <a href="https://baothanhhoa.vn/kinh-te/tinh-thanh-hoa-lam-viec-voi-doan-cac-co-quan-to-chuc-ngan-hang-doanh-nghiep-nhat-ban/154312.htm">https://baothanhhoa.vn/kinh-te/tinh-thanh-hoa-lam-viec-voi-doan-cac-co-quan-to-chuc-ngan-hang-doanh-nghiep-nhat-ban/154312.htm</a>	

<b>Market research: JETRO Hanoi</b>	
	Location: all of Vietnam
	Scope: survey information over 300 Industrial Park for Japanes investor by Jetro Hanoi
Link: <a href="https://www.jetro.go.jp/vietnam/activities/di/ssch.html">https://www.jetro.go.jp/vietnam/activities/di/ssch.html</a> <a href="https://corporate.nc-net.com/">https://corporate.nc-net.com/</a>	


<b>Consulting: Can Loc Industrial cluster</b>	
	Location: Can Loc ward, Ha Tinh Province
	Scope: management & document consulting of Industrial operation
Link: <a href="https://baohatinh.vn/dau-tu/khoi-cong-du-an-dau-tu-ha-tang-ky-thuat-ccn-huyen-can-loc-tong-muc-dau-tu-hon-122-ty-dong/204703.htm">https://baohatinh.vn/dau-tu/khoi-cong-du-an-dau-tu-ha-tang-ky-thuat-ccn-huyen-can-loc-tong-muc-dau-tu-hon-122-ty-dong/204703.htm</a>	


<b>Business matching: Solar cable checking</b>	
	Location: LS Vina factory, Hai Phong city
	Scope: real time testing by Video for project Minami Ise, Shirakawa...
Link: <a href="https://lsvinacns.vn">https://lsvinacns.vn</a>	

<b>Business matching: Green Building</b>	
	Location: Hanoi city, Capital Place building
	Scope: over 100 Japanese clients study about LEED & Green building
Link: <a href="https://vivaland.com/vi/">https://vivaland.com/vi/</a>	

<b>Business matching: JCCI - Province</b>	
	Location: JCCI office, Hanoi city
	Scope: introduce industrial business of Quang Tri province to Japanese
Link: <a href="https://www.jcci.or.jp">https://www.jcci.or.jp</a>	

<b>Consulting: set up new rental factory</b>	
	Location: Quang Nam provine
	Scope: consulting for rental factory, set up new factory & production line for OEM Mark & Captype
Link: <a href="https://www.pointskyward.com/en/">https://www.pointskyward.com/en/</a>	










<b>OEM: coffee candy</b>	
	Location: Vietnam & Japan
	Scope: OEM coffee candy for Japan market
Link: <a href="https://eikodo-hd.jp">https://eikodo-hd.jp</a> & <a href="https://trungnguyenlegend.com">https://trungnguyenlegend.com</a>	

<b>Recruitment for Project Operation</b>	
	Location: HCM city
	Scope: recruitment a Japan expert for Solar & Construction company
Link: <a href="https://namienergy.com">https://namienergy.com</a> & <a href="http://newcc.vn">http://newcc.vn</a>	

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## Investment Consulting

Nagomino-mori		Magionet		Shibahashi	
	Location: Soc Son, Hanoi		Location: Me Linh, Hanoi		Location: Hung Yen province
	Scope: Consulting/Setup for organic egg company		Scope: Consulting for setup driving school in Vietnam		Scope: Consulting for setup company and rental factory
 	<a href="https://www.nagomino-mori.com">https://www.nagomino-mori.com</a>		Link: <a href="https://www.magionet.co.jp">https://www.magionet.co.jp</a>		Link: <a href="https://www.shibahashi.co.jp">https://www.shibahashi.co.jp</a>
O!Save					
	Location: Hanoi				
	Scope: Consulting for market research and find location for open stores				
	<a href="https://www.osave.ph">https://www.osave.ph</a>				

# Typical Project



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## Project Management



Olympus Medical	
	Location: Hanoi city, Vtower
	Scope: office renovation all
	Link: <a href="https://www.olympus-vn.com">https://www.olympus-vn.com</a>


Kosaka Factory	
	Location: Thang Long 2 IP, Hung Yen province
	Scope: renovation & production line set up
	Link: <a href="http://kosakaseiko.co.jp">http://kosakaseiko.co.jp</a>



Artpresto	
	Location: Chau Son IP, Ha Nam province
	Scope: production line set up
	Link: <a href="https://www.bandainamcoent.com">https://www.bandainamcoent.com</a>



Nippon Zoki (Konishi Vietnam)	
	Location: Que Vo IP, Bac Ninh province
	Scope: canteen renovation all
	Link: <a href="https://www.nippon-zoki.co.jp">https://www.nippon-zoki.co.jp</a>

Daisei Veho work	
	Location: Hanoi city, Ladeco building
	Scope: office renovation all
	Link: <a href="https://www.vehoworks.com">https://www.vehoworks.com</a>

Japanese Embassy in Hanoi	
	Location: Hanoi city, Lieu Giai
	Scope: interior renovation all
	Link: <a href="https://www.vn.emb-japan.go.jp/itprtop_vi/index.html">https://www.vn.emb-japan.go.jp/itprtop_vi/index.html</a>

Metro line 3 (Nhon - Hanoi station)	
	Location: Hanoi city, Metro line 3
	Scope: Air leak testing at 8 ground station (Nhon - Kim Ma)
	Link: <a href="https://colasrail.com/en/realisations">https://colasrail.com/en/realisations</a>

Varroc Lighting	
	Location: Hanoi city, Quang Minh IP
	Scope: moving & renovation new rental factory Phase 1 & Phase 2
	Link: <a href="https://varroc.com">https://varroc.com</a>

Aska Food	
	Location: WHA IP, Nghe An province
	Scope: Set up new factory for Fish & sea food processing
	Link: <a href="https://www.aska-foods.com/en/">https://www.aska-foods.com/en/</a>

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## Project Management

<p align="center"><b>F.I.S Automation</b></p>  <p>Location: Dong Mai, Quang Ninh province</p> <p>Scope: Setup company, consulting</p>  <p><a href="https://www.facebook.com/FIS.AUTOMATION/">https://www.facebook.com/FIS.AUTOMATION/</a></p>	<p align="center"><b>Tecnotion</b></p>  <p>Location: YP2C IP, Bac Ninh province</p> <p>Scope: Consulting, factory renovation</p>  <p><a href="https://www.tecnotion.com">https://www.tecnotion.com</a></p>	<p align="center"><b>Kirame Kikai Hamatra</b></p>  <p>Location: Nhe hill, Vinh Phuc</p> <p>Scope: Setup company, consulting, renovation for nursing home</p>  <p><a href="https://hamatra.vn">https://hamatra.vn</a></p>
<p align="center"><b>MEPSB</b></p>  <p>Location: Northern Vietnam</p> <p>Scope: Consulting, setup company</p>  <p><a href="https://www.mepsb.com">https://www.mepsb.com</a></p>		

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## Merges & Acquisitions (M&A)

Construction - M&E company	
	Location: Ha Noi city
	Scope: Japanese investor buy stock
Seller: <a href="https://www.vietnhatec.com.vn">https://www.vietnhatec.com.vn</a> Buyer: <a href="https://ymax.co.jp">https://ymax.co.jp</a>	

Logistic company	
B2B logistic, warehouse, trucks, office, manpower	Location: HCM city
	Scope: Japanese investor buy stock
Seller: NDA Buyer: NDA	

Production company	
Injection, Robot part, Mold design & processing	Location: HCM city (Hitech Park)
	Scope: Japanese investor buy stock
Seller: NDA Buyer: NDA	

Production company	
Textile & Dying	Location: Long An province
	Scope: Indian investor buy stock
Seller: NDA Buyer: NDA	

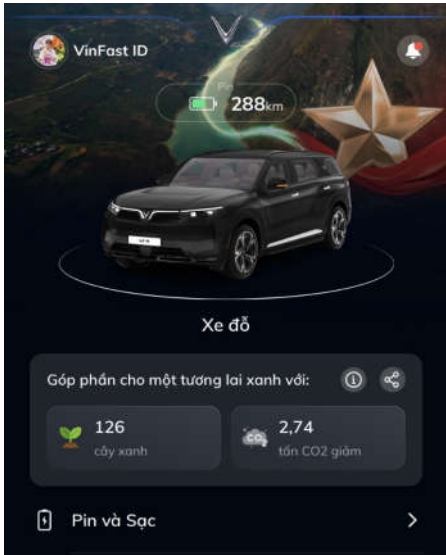
Production company	
Injection & Rental factory	Location: Yen Phong IP, Bac Ninh province
	Scope: Japanese investor buy stock
Seller: NDA Buyer: NDA	

Production company	
Rental factory	Location: Hoa Khanh IP, Da Nang City
	Scope: Vietnamese investor buy stock
Seller: NDA Buyer: NDA	

Production company	
	Location: Nam Dinh Vu IP, Hai Phong city
	Scope: Canadian investor buy land for set up new factory of Battery
Seller: <a href="https://namdinhvu.com">https://namdinhvu.com</a> Buyer: <a href="https://vrbenergy.com">https://vrbenergy.com</a>	

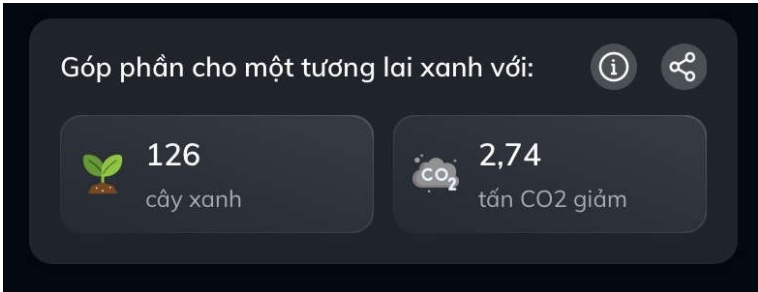
Web site platform	
B2B flatform	Location: HCM city
	Scope: Japanese investor buy a website flatform of B2B in accessories
Seller: NDA Buyer: NDA	

Production company	
TIC field	Location: Hanoi city
	Scope: Thailand investor buy a Lab for TIC field in Vietnam
Seller: NDA Buyer: NDA	



Green Trips

100% **Ecobuy** bussiness trips is by electric car Vinfast VF9



The amount of fuel saved is equivalent to planting **126 trees**, reduce **2.74 tons of CO2**



PDF Data storage

We prioritize cloud storage, minimizing paper usage

Bicycle and pulic transportation

Eco-friendly fabric uniform T-shirt



Other

- Use 100% paper/bamboo cups in office
- Re-use envelopes (if possible)
- Walk to delivery documents